



The New How: Creating Business Solutions Through Collaborative Strategy

By Nilofer Merchant

O'Reilly Media, Inc, USA. Paperback. Book Condition: new. BRAND NEW, The New How: Creating Business Solutions Through Collaborative Strategy, Nilofer Merchant, What people are saying about The New How "How are you going to get rid of your Air Sandwich if you don't even know what it is? Provocative and practical at the same time." --Seth Godin, author of Linchpin "The New How is informative and provides exciting insights because the suggestions are practical and doable. Merchant gets the new reality--leadership fails not so much from flawed strategy as it does from failed processes of engagement from those responsible for implementing the strategy. In high-performing organizations, everyone acts like a leader, and they own the strategy and take actions to ensure its success. If you care about making a difference, read this book." --Barry Posner, author of The Leadership Challenge "Collaboration is a powerful, competitive weapon: this book shows you how to use it to win markets." --Mark Interrante, VP Content Products, Yahoo, Inc. "In a world in which the pace of change is ever quickening, collaboration, not control, is the route to a successful organization. This book tells you how to make your organization collaborative. And Nilofer Merchant's writing...



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